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as the economy recovers. The budget for our next fiscal year projects overall profitability, with break-even for our Atlanta and Los Angeles operations," said Scott Ryan, chairman of the board.

DEALER CHANNEL Insource to Operate Under Sam Clar Commercial Services Group

Insource San Francisco office and showroom to close.

Sam Clar Office Furniture Inc., a Northern California Allsteel dealer, Monday announced that Insource Inc., a San Francisco-based subsidiary of Sam Clar, will operate under the Sam Clar Commercial Services Group division, and will relocate to Sam Clar's Concord California headquarters. As a result of this change, the Insource San Francisco office and showroom will close.

"Insource was originally created to take advantage of the red-hot market for design oriented office furniture, and that market has obviously changed", said John Schwartz, President of Sam Clar. "We see this as a natural reallocation of our resources. This change expands our capabilities in a growing area of our regional market, and allows us to better service our current and future clients" said Schwartz. "This consolidation allows us to concentrate on the "new economy" within the Bay Area" said Michael Ackelbein, former President and co-founder of Insource, who will move over to the Sam Clar Commercial Services Group, as a senior vice president in Business Development. "Clients are now expecting high design without the high-end price points, and our experience coupled with Sam Clar's resources will help us reach this market segment more effectively" Ackelbein said.

Haworth Sells Seattle Dealership to Joel Johanneson

NuMark resulted from the merger of Facility Resource, Inc. and HBI Office Interiors LLC.

Haworth, Inc. Tuesday announced the sale of NuMark Office Interiors to Joel Johanneson. The Haworth dealership serves the Seattle/ Puget Sound region of Washington.

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